

### Value to Partners

- The opportunity to realize recurring revenue streams from software sales
- The ability to protect intellectual property and competitive advantage in the market
- The speed-to-market of outsourcing product development to a strategic supply chain partner
- The cost savings of leveraging a shared technology development platform and team.

### Value to Clients

HCI provides the right information technology to help our clients

- Optimize their capital and operating lifecycle budgets
- Streamline their facility governance processes
- Keep their environmental commitments
- Comply with regulations and reporting requirements
- Inform stakeholders through sustainability reporting

all at a cost proportionate to each client's benefit

### Company Information

HCI delivers sustainable facility governance solutions through its proprietary technology platform and related consulting services.

For information contact:

#### Business Development

800.750.4424

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### For Enterprises Seeking Competitive Advantage

HCI Systems Asset Management, LLC (HCI) offers partners the opportunity to resell our branded products as part of their consulting service process, develop and sell private label products, or bundle or

integrate our products into their current software offerings. Choose to partner with HCI today to gain competitive advantage, improve business processes and increase revenue and earnings opportunities.

### Partnership Options

- ➔ For our *Service and Distribution Partners*, our products fully support the offerings of energy service companies, facility service companies, capital planning and management consultants, energy efficiency and DSM consultants, and sustainability consultants.
- ➔ For our *Private-Label Partners*, our capital performance management platform can be completely customized, from user interface and branding to the assessment and analytic models that drive capital performance. We can embed proprietary models and innovations, structuring partnership agreements that protect our partner's intellectual property and competitive advantage.
- ➔ For our *OEM Partners*, the capital performance management product line can be seamlessly integrated or bundled with complementary software applications using web services.

### Technology



- ☑ Intuitive interface for Windows users
- ☑ Web platform built on Microsoft .NET architecture for easy integration with enterprise systems
- ☑ Configurable solutions to meet specific business process, data, and reporting requirements
- ☑ One packaged solution meets all your needs, from portfolio management to facility operations and sustainability reporting
- ☑ Customizable fields and lists to meet your business requirements
- ☑ Easily installed on personal computer or server